



An Executive Service: America First - Improving Efficiency, Effectiveness and Accountability



The management agenda inherent in Executive Order 13781, a *Comprehensive Plan for Reorganizing the Executive Branch*, in the *A New Foundation For American Greatness* budget, and the mission of the *Office of American Innovation*, focuses on improving the federal government in transformative ways. To achieve this executive branch agenda of efficiency, effectiveness and accountability, federal agencies will have to perform a review of programs and internal operations that is performance-based, measurable and execution-oriented.

Galvan and Associates is offering an executive service to complete this review. Through execution of this direction we believe our government will better serve our citizens and fulfill the vision for American Greatness.

Approach

Galvan and Associates uses a proven approach to fast track an agency's response to realize the stated objectives contained in the budget and Executive Order.

Our approach is focused on management objectives. Our business-oriented approach *emphasizes speed, a quick turnaround, measurable returns and lower risk.*

The emphasis will be to *recommend practical options and quick wins to achieve performance improvements.* Our primary objective is to identify actions that can actually be implemented in a reasonable period of time and within available resource levels of your agency.

We will look at key programs and opportunity areas that *provide common-sense solutions.* Our analysis will lay out an action plan emphasizing improvement and measurable results consistent with the Executive Order and the budget's management agenda in the following way:

- Determine how appropriated funding is currently being allocated in terms of key cost drivers, e.g. personnel, Information Technology (IT), and leased space;
- Separate mandatory spending from discretionary spending that may offer opportunities for cost reduction;
- Identify areas where inefficiencies clearly exist and where there is a practical way to achieve cost savings;
- Focus on enablers such as IT, effective workforce placement and procurement;
- Recommend solutions that use best practices such as shared services, cloud computing and data analytics;
- Assess if physical locations are optimized to best serve constituents and cost-effective;
- Review key contract costs and avoid duplicative, uncompetitive and ineffective procurement practices;
- Lay out an approach to review regulations impacting job creation, cost burdens, and small business formation; and
- Realign strategic plans and goals to achieve the Presidential vision.

Why Galvan?

Galvan is a consulting firm specializing in business management and IT advisory.

We have performed in the federal government as a prime and subcontractor on multi-million dollar contracts earning high-rated past performances.

We have transformed programs and improved mission support offices.

Our team is concentrated. Our senior people will be closely involved.

We have the expertise to analyze your challenges and recommend proven practical options.

We have worked on federal-wide and cross-agency initiatives.

Experience

We are former government executives with deep knowledge, who have been involved in all aspects of managing a federal agency.

We also bring years of private sector multi-industry experience.

We worked as political appointees and career senior executives.

The Galvan team includes federal leaders who have served in the following roles:

- Deputy Administrator
- Chief Financial Officer
- Chief Information Officer
- Chief of Staff
- Chief Operating Officer
- Chief Procurement Officer
- Policy Office Director
- Regional Field Director
- OMB Portfolio Manager for Internal Efficiency and Effectiveness

With A Track Record

Successful outcomes we were a part of include:

- Implementing Federal-wide e-payroll consolidation eliminating redundancy of 24 payroll providers to 4 (\$1.6 billion savings);
- Consolidated loan processing at 67 district offices to 4 standardized processing centers;
- Reduced head count to achieve efficiency and avoid anti-deficiency actions from a reduced budget level (23% agency reduction);
- Helped lead the first agency to switch financial system hosting to an external service provider;
- We developed Strategic plans, budget packages and Performance and Accountability reports.

Contact Us:

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